IT'S TIME YOU MET CORNERSTONE



EACH YEAR…

… WE MEET MORE PEOPLE

- Which is as it should be after 30 years
- And something we love to do
- So a Big Welcome to

Cornerstone International Group!

LET'S START HERE….

Cornerstone International Group, with 56 offices in 34 countries (and growing), is a global network of search and leadership development specialists who own their firms, lead in their markets, have strong records of service and performance and are committed to delivering the best person for every job.

We call that **BEST RECRUITING.**

SO
DO OTHERS…


2017
One of America's Top 20
Executive Recruiting Firms
As rated by Forbes
CORNERSTONE
INTERNATIONAL GROUP


2016
One of America's Top 10 Best
Management Consulting Firms
in Executive Search
As rated by Forbes
CORNERSTONE
INTERNATIONAL GROUP

What Is Best Recruiting?

BEST RECRUITING IS A SOLUTION NOT A TASK

- **BEST RECRUITING** looks at what you need to do, not who you want to have.
- Its focus is on Executive (and KeyMan) Search
- Its purpose is to:
  - optimize the chances of success
  - minimize the risk of failure
  - maximize your human capital investment

THE MAIN DRIVERS

Motivation

We believe that bringing in the best people to your leadership team is the most important single responsibility you have to your organization.

Execution

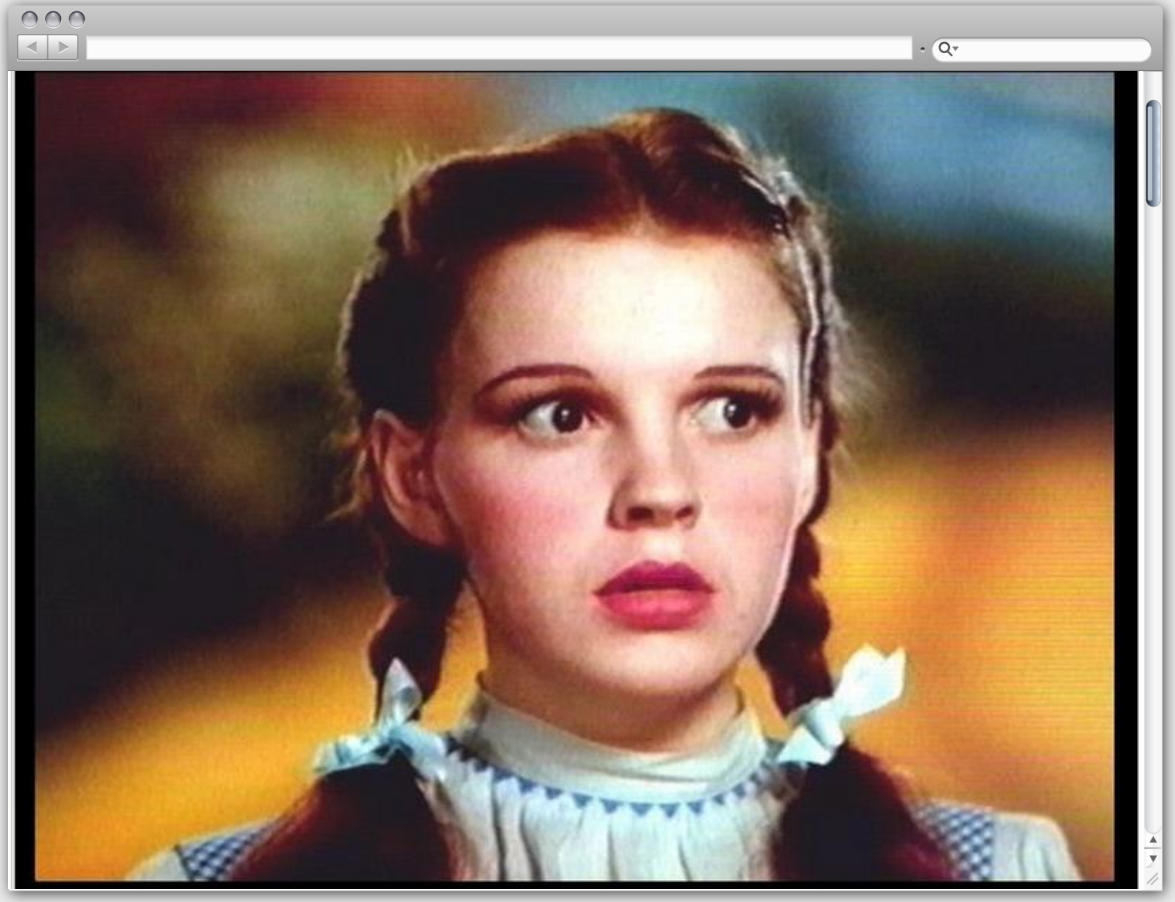
We become your partner. We help to realize your vision with the best global search, best screening and best assessment of ability and compatibility.

Contribution

Your investment is in bottom-line performance, so success is a point in the future. We accelerate that arrival with onboarding and leadership development

TIME TO PEEK BEHIND THE CURTAIN

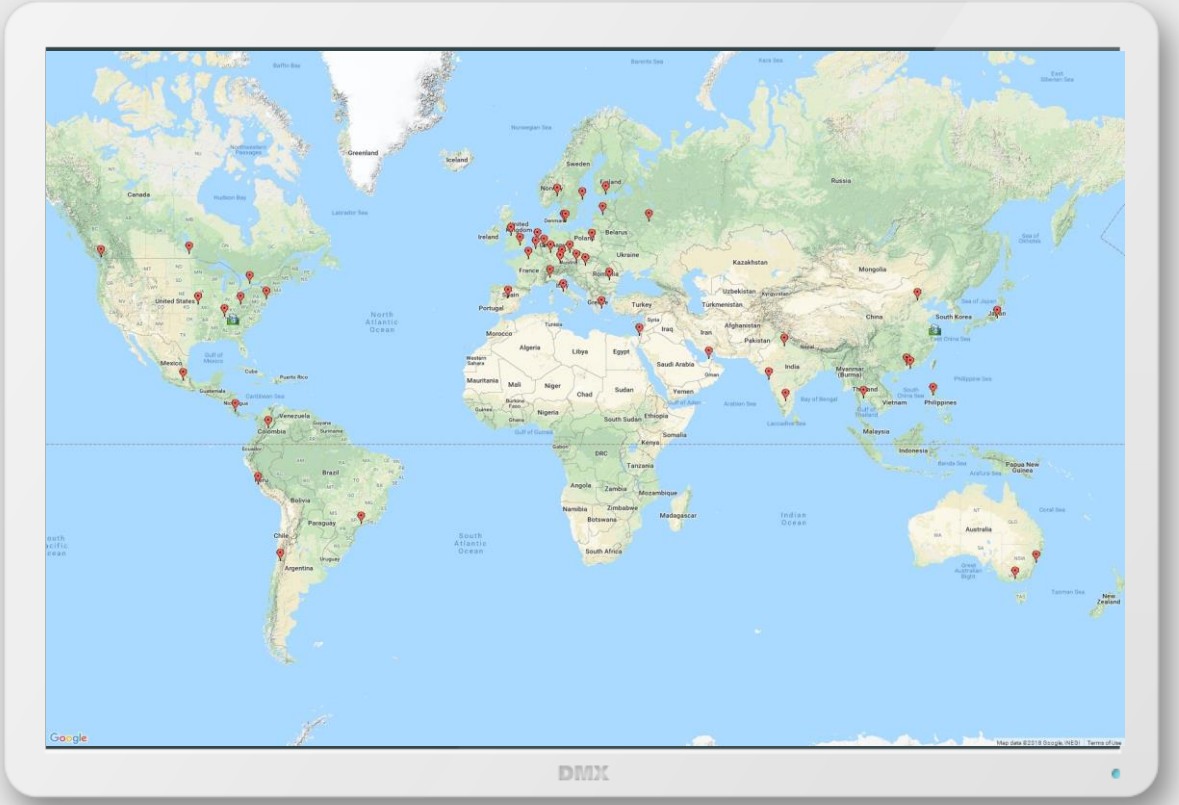
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Our People

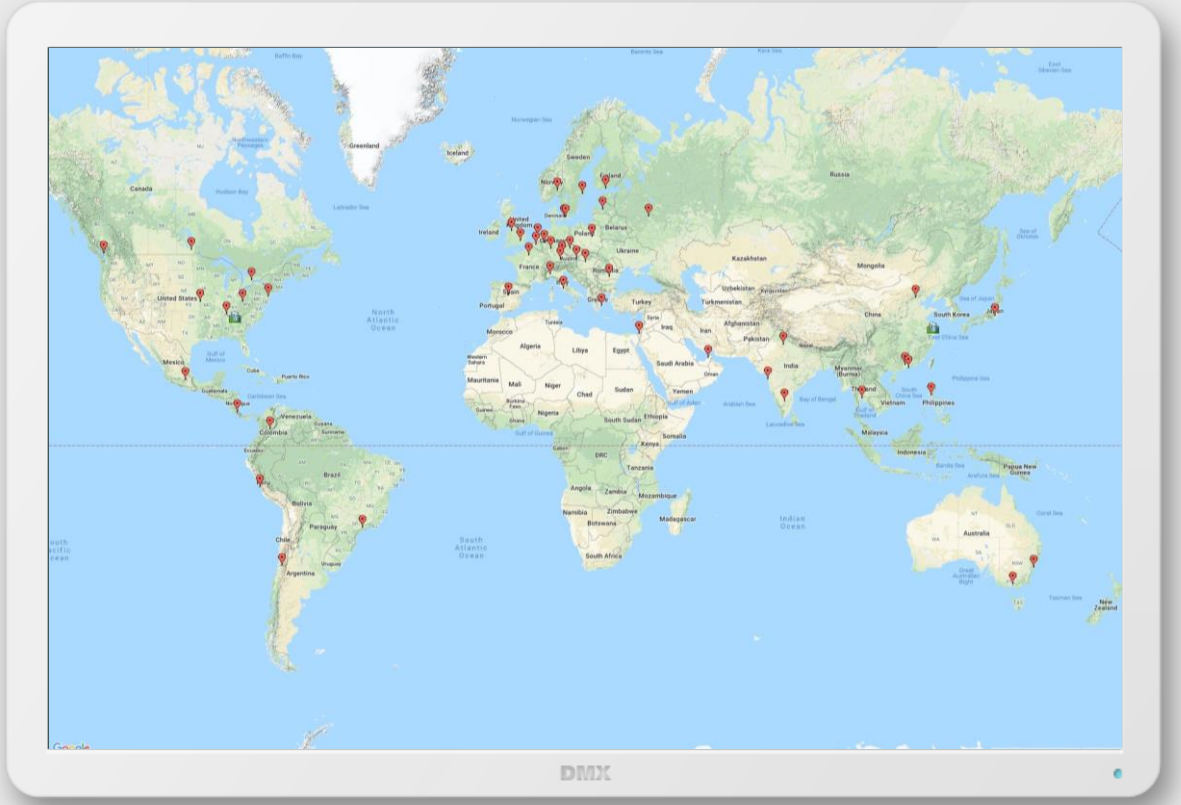
GLOBALLY PRESENT

30	YEARS
56	OFFICES
34	COUNTRIES
2	HEAD OFFICES



GLOBALLY CONNECTED

Amsterdam	Manila
Athens	Melbourne
Atlanta	Mexico City (2)
Bangkok	Moscow
Beijing	Mumbai
Berlin	Munich
Bogota	Nashville
Brussels	New York City
Bucharest	Oslo
Budapest	Paris
Cleveland	Prague
Copenhagen	Regensburg
Costa Rica	Riga
Delhi	Rome
Dusseldorf	Santiago
Frankfurt	Sao Paulo
Guangzhou	Shanghai
Helsinki	Stockholm
Hong Kong	Sydney
Istanbul	Taipei
Kansas City	Tel Aviv
Kyiv	Toronto
Lima	Vancouver
Liverpool	Vienna
London	Warsaw
Madrid	Zurich



EQUITY PARTNERS LOCALLY

Members are:

Owners
They own and operate their own firms

Experienced
Clients are always served by a senior, experienced consultant

Motivated
They are active managers, personally engaged



WORLD CLASS

They are also:

Recognized
Cornerstone is a global member of the AESC, the world-leading Association of Executive Search & Leadership Consultants

Qualified
All coaches belong to the #1 International Coach Federation

Ranked
Cornerstone is ranked in the top 25 by Forbes



Our Services

WHAT WE DO

- We accelerate your success through top-quality consulting services for talent recruitment and development
- We know how to attract the leaders you need for your business
- We deliver better results faster with 30 years of experience
- We don’t quit until you are satisfied

SERVICES ACROSS THE ORGANIZATION

- **Retained Executive Search**
  and key position recruitment

  Executive Coaching
  maximizing talent and accelerating ROI

  Leadership Development
  CEO Advisory Services
  Assessments (multi-program portfolio)

Practice Groups





By Function

Human Resources

Finance & Legal

CEO & Board

Operations

Sales & Marketing

Agile Talent



By Industry

Life Sciences

Financial/ Fintech

Technology

Industrial

Consumer

Infra structure

Our Global Board

WE ARE A SMALL COMPANY OF **BIG THINKERS**



Simon Wan
Chairman & CEO (Shanghai)



Larry Shoemaker
President (Atlanta)



Ian Day
Executive Coaching
EMEA (London)



Alejandra Aranda
LATAM Region
(Santiago)



Simon Wan
Asia-Pacific Region
(Acting Chair)



Goran Jansson
EMEA Region
(Stockholm)



Dan Heiman
North America Region
(Kansas City)



Heinz Wester
Member Development
EMEA (Stockholm)



Gary Agnew
Member Development
Americas (Vancouver)



Diego Cubas
Global Marketing
(Lima))



Gerhard Benneck
M&A
(Dusseldorf)



Laurie O'Donnell
Executive Coaching
(Vancouver)



Chris Allan
Marketing
(Montreal)



Nancy Chu
Member Development
Asia (Hong Kong)



Now we've met, how can we help?

Visit www.cornerstone-group.com
Or contact
simon-wan@cornerstone-group.com
larry-shoemaker@cornerstone-group.com